



PROFESSIONAL QUALIFICATIONS

Commercial Audio/Video & Security Integrator

Security License # B17854201

3601 South Congress Avenue, H200

Austin, TX 78704

512-572-1777

sales@felixmediasolutions.com

Specialties:

- Commercial AV, Video Conferencing and Sound Masking
- CCTV, Intrusion, access control
- GPS / AVL tracking hardware and software for your fleets and equipment
- Wireless WAN / SD-WAN 4G/5G TAA internet routers for failover, remote offices, vehicles, CCTV
- EOC, Courtrooms, Auditoriums, Commissioners Court
- Board Rooms, Training Rooms, Classrooms
- Video Walls
- Sound Masking
- Comprehensive Support contracts

Through our contracts, you can purchase equipment with excellent discounts off MSRP for the procurement of Samsung, Cisco, Crestron, Extron, QSC, and so many more. We can provide entire projects like a commissioner's court, emergency operations center, or set of offices.

Based in Austin, TX, we travel all over Texas, the US, and the world

TX DIR Cooperative Purchasing Contracts you have access to through Felix Media Solutions:

- <https://dir.texas.gov/contracts/dir-cpo-5104>
- <https://dir.texas.gov/contracts/dir-cpo-4472>
- <https://dir.texas.gov/contracts/dir-cpo-5077>
- <https://dir.texas.gov/contracts/dir-cpo-5096>
- AggieBuy Vendor



ABOUT US

We believe that each audio visual solution is as unique as our clients themselves. Combining a strong foundation in technology with a premium client experience, Felix Media Solutions has been translating our technical mastery into smart, easy-to-use, and scalable audio-visual solutions since 2014. The Felix Media Solutions team brings a combined 100 years of experience in managing end-to-end audio-visual projects from conception, budgeting, product selection, installation, and management, to post-installation support.

Our full-time service desk has five employees who are responsible for keeping your AV project running smoothly for its entire service life. Ask us about an SLA (Service Level Agreement) for your systems.

Beyond delivering a well-designed and functional audio-visual experience, Felix Media Solutions believes that our client's satisfaction and their experience are equally as important as the quality of the solution they select. Our steadfast dedication to exceeding our client's expectations is why we are the fastest-growing audio-visual company in Texas. From new construction to retrofit commercial interiors ranging from 2,000 to 1,000,000+ square feet, the Felix Media Solutions team has created exceptional audio-visual solutions for hundreds of prominent business locations across all industries including

Teachers Retirement System, ERCOT, TX DOT, City of Austin, Texas Department of Agriculture, ABIA, Texas Facilities Commission, UT, City of Buda, Cameron County, Austin Convention Center, TMRS, Department of Public Safety, Texas Dept of Criminal Justice, Texas Health and Human Services Commission, City of Addison, Bell County, City of Georgetown, Austin Energy, City of Killeen, Anne Richards School, Austin Community College, PBS, City of Dripping Springs, Texas Education Agency and many more.



Commercial Integrator Magazine - Fastest-Growing AV Companies
2018, 2019



Inc. 5000
2019, 2020, 2021, 2022



Inc. 500 Texas
2020



Bizjournals Best CEO Nominee, Small Business
2018, 2019



Bizjournals Best CFO Nominee, Small Business
2019



Felix Media Solutions,
2023 [Integrator of the Year](#)

WHAT WE SPECIALIZE IN

Conference Rooms	Video Conferencing	Digital Signage	Security Systems
Board Rooms	LED Video Walls	PA Systems	AV support contracts
Access Control	Sound Masking Systems	Room Scheduling Systems	Security Cameras
Training Rooms	Background Music	Zoom & Microsoft Teams	Distance Learning
All-Hands Spaces	Multi-zone Audio	Huddle Rooms	Wireless Presentation

Warehouse & Office Space: 12,000 sq/ft. with loading docks

Total Employees: 35

Design, Support and Programming: 4 Field Techs: 21 Finance, Ops and Exec: 4
 Project Managers: 4 Sales and Business Development: 4

Core Project Types: Conference Rooms, Board Rooms, Training Spaces, All-Hands Spaces, Huddle Rooms, Fitness, Multi-Purpose Rooms, Divisible Rooms, Warehouses, Lobby Displays, Digital Signage

Core Technology Systems: Video Conferencing (Zoom, Cisco, Webex, Hangouts, etc), Zone-Audio, Voice Conferencing, Video Walls, Digital Signage, Sound Masking, Room Scheduling & Wayfinding, Streaming Media

Certifications: CTS, CTS-I Cisco CCNA, Extron, Crestron, Biamp, Zoom, Polycom, OSHA 10 & 30, A+ IT, MCSE

Employee Makeup: All of FMS are W-2 employees and have premium health insurance, 2 weeks PTO, 1 week of sick leave, access to maternity and paternity leave, and bank holidays

Corporate Data: Texas S-Corp based in Austin, TX. Privately owned. No bankruptcies, no litigation, no OSHA incidents, no insurance claims.

D&B: 047561947

Trade References: Extron - J.C Arellano, (800) 633-9876; Stampede - Michael Butler, (800) 398-5652; Biamp - Holly Loftus, (877) 242-6796

Vetting: All employees are drug tested and have undergone a background check

Safety: On-site safety officer. No OSHA reportable injuries 2015-present. All field crew OSHA 10, all leads and PMs OSHA 30.

PRESS

[Diversified, Level 3, IMS and Cenero Among 2019 Inc 5000 Fastest-Growing US Companies](#)

[New wildlife sanctuary opens in Austin to help care for more animals](#)

[Austin Business Journal Best CEO Award Picture](#)

[Austin's Felix Media Solutions follows clients around the globe, grows annual revenue to nearly \\$5M](#)

[Felix Media Solutions 'Years Ahead' of Competitors Who Can't Build AV/IT Trust](#)

[18 Fast-Growing AV Integration Firms and What You Should Learn from Them](#)

CUSTOMERS



NOTABLE PROJECTS



Silicon Labs



We have upgraded most of their offices in Austin as well as providing AV services globally. We are migrating all of their global conference rooms to Zoom in Q1. We built their 9' x 32' LED video wall, which is the largest indoor display in Austin. On time and on budget.



Khoros



We have been working with both Lithium and Spredfast since 2016. When they merged and decided to take on a new space in 2019, we were there to help them. We set up and installed a new all-hands space, conference rooms, divisible spaces, and more. On time and on budget.



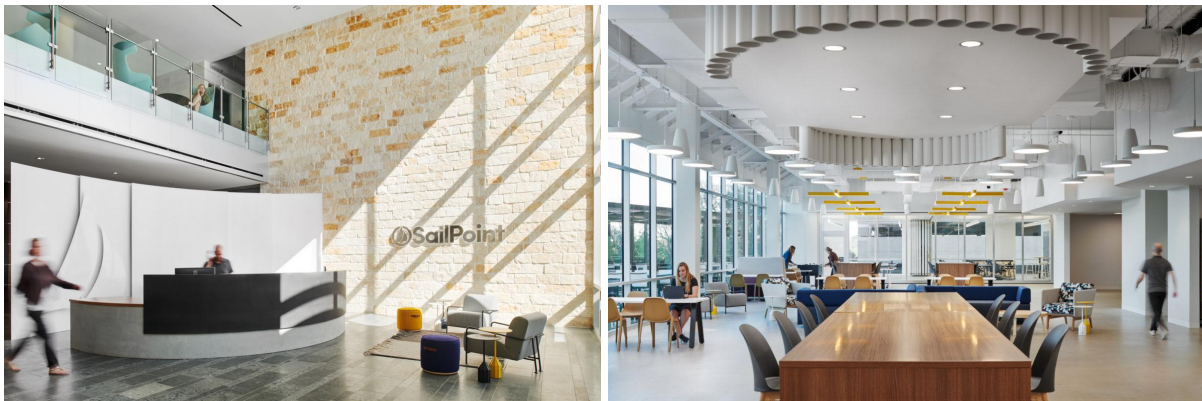
Bazaarvoice: 165" TV Wall and All Hands Space

Wall incorporates a live-data feed. All-hands space has 3 cameras, 60 speakers, 8 microphones, and holds 350 people.



Williamson County Annex

New building under Chasco / Wilco. Courtroom, including an all hands space for 200, instructional rooms, and offices. On time and on budget.



Sailpoint



We were brought on to design and install more than 50 conference rooms (all with video conferencing technology), their large multi-purpose conference rooms, and all-hands spaces. On time and on budget

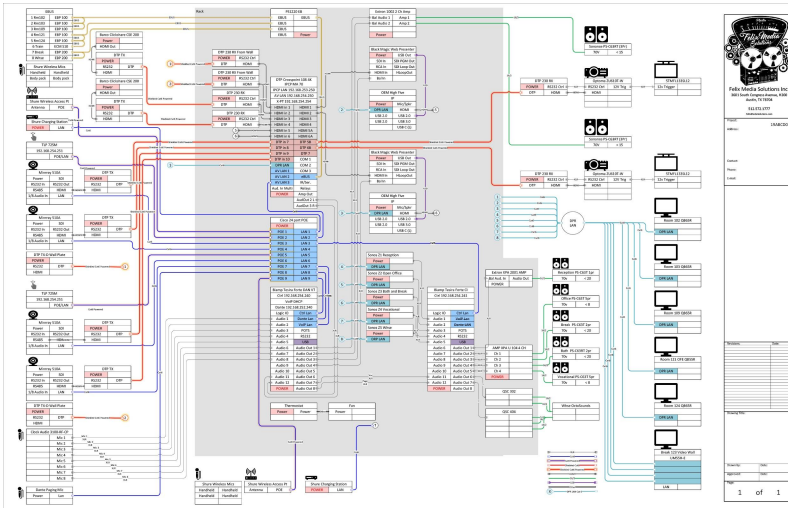


DPR Offices



Conference rooms (small, medium, large), public spaces (lobby, break room, patio) and training room for 50 people. Room schedulers. Distributed audio and video throughout public spaces.

SAMPLE DRAWING



Our drawings are done in-house by the same team that designs the work. The whole package is versioned, tracked, double-checked, and pushed out to the team as updates are available so everyone is always on the same page.

FMS leverages the latest technology to ensure our teams are in sync with each other, the client, and the trades to make sure projects run smoothly.

Contact FMS

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Austin, TX 78704](https://www.google.com/maps/place/3601+South+Congress+Avenue,+Austin,+TX+78704/@30.291444,-97.751111,15z)

